

Taoufik CHERIF

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Senior Capital Markets Executive with 25 years plus international experience.

Proven track record in building, developing and managing profitable business activities and teams.

Some achievements:

- Global Markets Consulting: Private Equity, Capital Markets, Corporate Finance
- Strategic Global Markets business-plan regarding e.business activities (e.commerce and e.trading)
- Built from scratch a Commodity structuring, trading and risk-management platform
- Built an Equity structuring and trading business
- Hired and led quants, structuring, sales and trading teams
- Set-up and led Market risk-management teams
- Multi-assets class derivative products modeling, structuring and hedging
- Tailor made structured derivative products for Investors and Corporates
- STP systems: Front-office, risk-management, middle and back-office to accounting

Career History

Uzalis – Global Markets Consulting

Feb'16 - Present

President & Founder

- Capital Markets
- Private Equity
- Corporate Banking: Corporate finance, structured loans
- Strategic investments funding, Business Plan, transversal projects management

Natixis – Paris

Dec'13 – Oct'15

Managing Director – Head of e.business – Global Markets

- Strategic Business-Plan for global e.business activities
- Algorithmic e.trading and e.commerce teams
- Cross-assets and cross-products SDPs and MDPs

Natixis London-Branch

Oct'11 – Nov'13

Managing Director - Special Projects Manager

- Overseeing Capital Markets risk-management related initiatives
- Wind up of NCM: LME broker dealer (Cat I)
 - Due-Diligence process, data-room, meetings with potential buyers
 - Closing down all NCM OTC and Listed positions (Auction process, novation, hedge)

Natixis Commodity Markets – London

Apr'08 – July'13

Director of NCM (Executive Board Member)

Head of NCM Trading Desks

- LME Cat. I member. Base Metals brokerage and clearing
- Business development: Precious, Energy and soft brokerage & clearing. Warrant financing

Natixis London-Branch

June'07 – Sept'11

Managing Director – Deputy to Global Head of Commodities – FICT

- Built from scratch a Commodity trading & sales platform
- Energy; Base and Precious Metals; Carbon and Agricultural
- Hired and led traders, structureurs, quants and IT teams in London, NY and Paris
- OTC and Listed products (NYMEX, ICE, LME; Bullion and COMEX; CME; CBOT; EURONEXT...)
- Set-up of a multi-assets trading desk: Commodities, Interest Rates and FX
- Corporates hedging: Swaps and options, swaptions, barriers options, compound options, compo. options
- Investors business: EMTN issuing, structured products, baskets, barriers, callable structures, quanto options...

IXIS Capital Markets – Paris

July'03 – May'07

Managing Director - Co-Head of Equity Derivatives Department

- Built an Equity trading and structuring group in Paris, London, NY, Tokyo and HK

- Hired and led different teams: trading, structuring, quants, IT and systems
- Sophis STP dealing and booking system. In-house models library, calculation servers and Monte-Carlo parallel calculation farm
- Structured products for Investors – Hybrid and multi-assets class products (funds, inflation, IR, FX...)
- EMTN issuing and secondary market trading desk

IXIS Capital Markets – Paris Jan'01 – June'03

Managing Director - Co-Head of Equity Quantitative Trading Desk

- Tailor-made structured Products: Structuring, trading and hedging

CDC-Markets - Caisse des Dépôts & Consignations – Paris March'98 – Dec'00

Senior Trader – Equity Derivatives Products

- Customers business on vanilla equity derivative products

CDC-Markets – Paris Feb'97 – Feb'98

Head of Structured Products Trading Desk – FI Department

- Trading Interest Rates products for Corps. & Institutional; vanilla and structured products
- Swaps, caps & floors, swaptions, Flex caps, callable structures...

CDC – CIB – Paris Dec'94 – Jan'97

Head of Derivatives Products Quantitative Research and Pricing Team

- Tailor-made structured products for CDC's Customers
- Implemented an in-house pricing library
- Hedged client's deals with CDC trading teams (Equity and Fixed Income)

CAR - Caisse autonome de refinancement – Paris Oct'90 – Nov'94

Senior Quant in charge of Fixed Income Derivatives Products

- Pricing and hedging tools developed and implemented within CDC trading Floors' systems
- Quantitative Research papers published in "CAR Research Note-books"
- Different conferences and published papers

EDUCATION

PH.D. Mathematical Finance July'96

University "Pierre & Marie Curie" – Paris 6

"Stochastic Models in Finance

Interest Rates Models and Evaluation of Contingent Products"

MSc in Applied Probability June'92

University "Pierre & Marie Curie" – Paris 6

PROFESSIONAL QUALIFICATIONS

FCA Registration – CF1 April'08 – July'13

Director - Natixis Commodity Markets Ltd.

FCA – CF29 Significant Management; Natixis-London Branch March'08 – Dec'13

University Paris Dauphine – Paris May'95 – Sept'00

Lecturer: Financial Markets

ENSAE, Leading Working Groups Sept'93 – Sept'00

Different Research Articles and Publications 1991 - 1998

AFFI Seminars – Banques & Marchés – Seminar "Louis Bachelier" ...